

9. Elasticities

Economic analysis frequently focuses on elasticities – the percentage change in one variable that results from a certain percentage change in another variable: price elasticities of demand, income elasticities of demand, elasticity of substitution, etc. The elasticity is just another way of expressing a rate of change.

Average Elasticity Suppose $y = f(x)$. The **Average Elasticity** of x in the interval $[x, x + \Delta x]$ is defined as

$$\frac{[f(x + \Delta x) - f(x)] / f(x)}{\Delta x / x}$$

where “ Δx ” represent a change in x . With some rearrangement, we can write this as

$$\frac{x}{f(x)} \frac{f(x + \Delta x) - f(x)}{\Delta x}.$$

The **Elasticity** of $f(x)$ with respect to x is defined as

$$\text{El}_x f(x) = \frac{x}{f(x)} f'(x).$$

This is just the limiting version of the average elasticity:

$$\begin{aligned} \lim_{\Delta x \rightarrow 0} \frac{[f(x + \Delta x) - f(x)] / f(x)}{\Delta x / x} &= \lim_{\Delta x \rightarrow 0} \frac{x}{f(x)} \frac{[f(x + \Delta x) - f(x)]}{\Delta x} \\ &= \frac{x}{f(x)} \lim_{\Delta x \rightarrow 0} \frac{[f(x + \Delta x) - f(x)]}{\Delta x} \end{aligned}$$

The elasticity of $f(x)$ w.r.t. x is therefore just the instantaneous *proportional* rate of change of $f(x)$ wrt x , just as the derivative is the instantaneous rate of change. Note that the elasticity of $f(x)$ w.r.t. x is itself a function of x .

Example 9.1 If $f(x) = x^2$, then $f'(x) = 2x$, and therefore

$$\text{El}_x f(x) = \frac{x}{f(x)} f'(x) = \frac{x}{x^2} 2x = 2.$$

Example 9.2 If $f(x) = \left(\frac{x+1}{x-1}\right)^{1/3}$, then

$$f'(x) = (\dots\text{grind grind}\dots) = -\frac{2}{3}(x+1)^{-2/3}(x-1)^{-4/3}.$$

Thus,

$$\begin{aligned} \text{El}_x f(x) &= \frac{x}{f(x)} f'(x) \\ &= x(x+1)^{-1/3}(x-1)^{1/3} \left(-\frac{2}{3}(x+1)^{-2/3}(x-1)^{-4/3} \right) \\ &= -\frac{2}{3} \frac{x}{(x+1)(x-1)} \\ &= -\frac{2}{3} \frac{x}{x^2-1} \end{aligned}$$

It is worthwhile “translating” the rules for differentiation into rules for elasticities.

Example 9.3 If $f(x) = g(x)h(x)$, then $\text{El}_x(gh) = \text{El}_x g + \text{El}_x h$.

We have $f' = g'h + gh'$. Therefore

$$\text{El}_x f = \frac{x}{f} g'h + gh' = \frac{x(g'h + gh')}{gh} = \frac{xg'}{g} + \frac{xh'}{h} = \text{El}_x g + \text{El}_x h$$

You can easily (and should!) derive “elasticity rules” corresponding to the other differentiation rules.

Often, the easiest way is the straightforward application of the definition

$$\text{El}_x f(x) = \frac{x}{f(x)} f'(x).$$

On occasion, it might be easier to apply the following trick:

$$\frac{d}{dx} \ln f(x)$$

and multiply the result by x . This is because

$$\frac{d}{dx} \ln f(x) = \frac{f'(x)}{f(x)},$$

so that

$$\left(\frac{d}{dx} \ln f(x) \right) x = \frac{f'(x)}{f(x)} x = \text{El}_x f(x).$$

Example 9.4 Suppose

$$f(x) = \left(\frac{x+1}{x-1}\right)^{1/3}, \quad x \in (-\infty, -1) \cup (1, \infty)$$

then $\ln f(x) = \frac{1}{3}[\ln(x+1) - \ln(x-1)]$ so that $\frac{f'(x)}{f(x)} = -\frac{2}{3}\left[\frac{1}{x^2-1}\right]$, and

$$El_x f(x) = \frac{f'(x)}{f(x)} x = -\frac{2}{3}\left[\frac{x}{x^2-1}\right].$$

Exercises

1. Find

(a) $El_x y$ when $y = \frac{1+x}{1-x}$

(b) $El_x f(x)$ when $f(x) = e^{ax}$

(c) $El_x g(x)$ when $g(x) = [f(x)]^2$

(d) $El_x g(x)f(x)$ in terms of $El_x g(x)$ and $El_x f(x)$.

(e) $El_x x^r$

(f) $El_x \log x$